

## Staples chair conversation - uTree

S = Staples

M = Me

S – Hi there, can I help you?

M – Yes actually, I'm looking for a new desk chair, but I don't know which one to pick

S – Sure, I can help with that! Let's get the big question out of the way first – how much are you looking to spend?

M – Ideally around \$150, but I'm open to spend up to \$200 if it's the right fit

S – Okay! We definitely have some options within that range. What's the main reason you're looking for a new chair today?

M – Well, my old chair is quite worn out and I'm not getting the same kind of back support that I'm used to.

S – Okay, got it. You're looking for something that provides good back support. How long do you usually spend in your chair per day?

M – Normally quite a long time, around 8 – 10 hours depending on how much work I have.

S – Got it! Comfort is definitely key then. What can you tell me about your workspace? Do you have any specific requirements for your chair like height or rolling area?

M – Well, my desk is pretty normal, but the space around it is a bit cramped. The floor in the room I work in is carpeted as well.

S – Ok! Based on everything you've told me I think this chair would be the best fit. It has a great mesh back for back support and has a pretty small footprint. If you were looking to spend a bit more, I think one of these smaller leather chairs might suit you well. They add extra comfort for those long working days and have adjustable back heights so you can customize where your back support hits the right spot. Finally, since you mentioned that carpeted floor, I would definitely recommend a plastic floor mat so you can roll around a bit easier. You can add any of these items to your cart right now or visit each option to learn a bit more. I'll save these recommendations so you can visit them again!